

## **CANTALUPI LIGHTING COMPANY OUTLINE**

### **Profile**

Cantalupi Lighting is a multi-product luxury lighting design and production firm, with 25 years of experience in the marine industry, working with highly talented architects and designers as well as demanding clients.

With design and production facilities in Tuscany, Italy, and established partnerships in UK, Netherlands, Germany, Greece, Turkey, Australia and the USA, Cantalupi Lighting is able to provide products and services throughout the world. Our established leading position in the marine yacht industry extends to other segments, including residential projects and exclusive villas.

The manufacturing, commercial and creative experience of Cantalupi Lighting enables us to develop made-to-measure lighting solutions within the parameters of budget, quality and time.

We offer both ready-to-market products and tailored turn-key solutions to meet project and client needs. All project steps, from design brief to delivery and after sales service, are overseen by team experts to ensure the highest level of service in compliance with ISO9001 quality certification.

### **Products and Services**

We provide a wide range of products and services to realise our clients' vision and make sure that our deliverables are on time, on budget and on expectation.

Our offer covers all applications where quality lighting is a priority for both technical and aesthetical requirements and it includes:

- Lighting advice, providing qualitative and quantitative recommendations to execute projects and meet the original scope, be it functional, emotional or aesthetical

- Downlights, courtesy lights and technical lights for marine and residential application, suitable for space constrained installations demanding a high level of reliability

- Decorative lights, suitable for exclusive interior and exterior design, built to be elegant yet resistant, battery operated if necessary

- Linear lights, for minimal and stylish design of indoor and outdoor areas

- Bespoke lights, whether for table, wall, ceiling or floor, translating original designs from creative international talents into unique objects for one-off projects

- Backlighting solutions, combining light and matter to create unconventional lighting effects

We strive to always select the best materials and we effectively combine them with quality light under the leading guide of our in-house technical department covering R&D, lighting technology, material research, production and quality.

We proud ourselves to be sartorial with skills, accurate through attention to details and adaptive to context and scope of the project.

## Process Management

We are flexible in how we can be appointed and the services that we provide, however our workflow usually aligns with the following stages even if, depending on project complexity, only some of them may be applicable:

- Client meeting and project inception
- Design brief to align with project scope
- Feasibility study with time, budget, technology considerations
- Prototyping for concept testing and validation
- Offer building
- Project management with context integration
- Technical documents including executive papers, datasheets and technical drawings
- Order entering and production schedule
- Delivery and overseeing construction and implementation
- After sales support

## Team

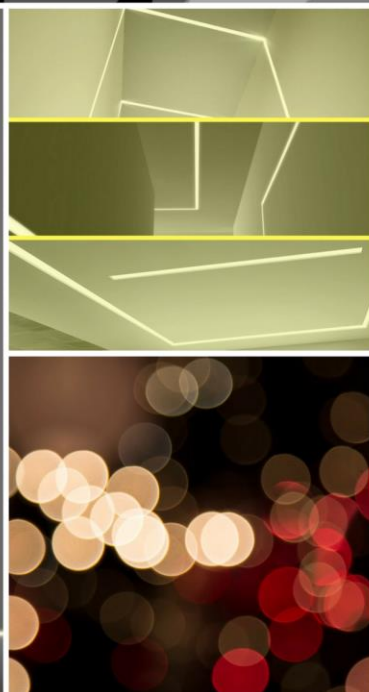
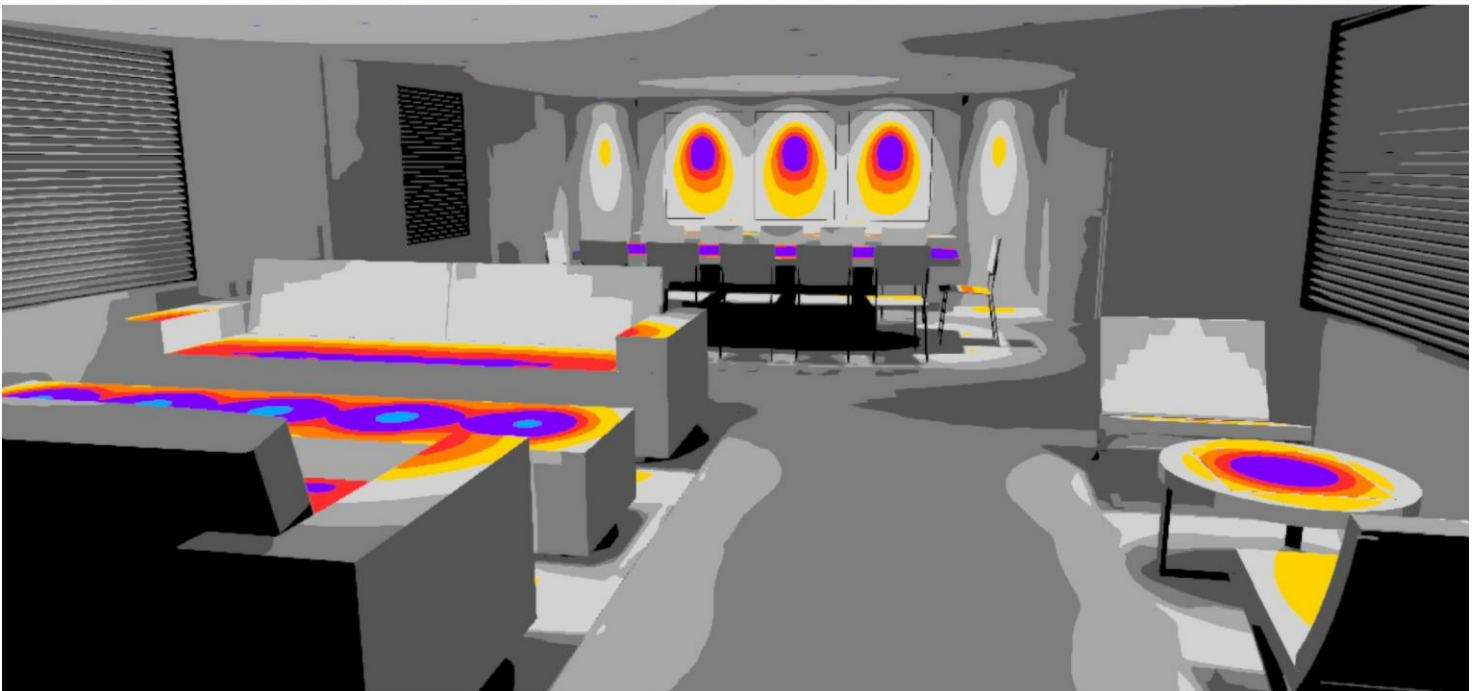
The Cantalupi Lighting team is over 50 qualified professionals from a broad range of backgrounds including lighting design, product design, engineering, marketing, interior/exterior design and architecture.

Our founding directors are still an integral part of the company and they have carefully built an experienced team of contributors who will ensure continued success, blending tradition and innovation to make sure that the most beautiful and exclusive yachts and villas will benefit from the best lighting fixtures.

More information is available at [cantalupilighting.it](http://cantalupilighting.it)  
You can contact us at [info@cantalupilighting.it](mailto:info@cantalupilighting.it)

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43	3	500+	5.000.000+	500+
# of employees	# of facilities	# of served super yachts	# of installed lighting fixtures	# of website weekly visits



LIGHT  
ART  
TECHNOLOGY

